





## WHY DO YOU DO THIS JOB? • Experience • Prestige • \$\$\$\$\$ • Victims



HOW TO MANAGE A CASELOAD	
<ul> <li>Know your case</li> <li>Charging/Opening</li> <li>Meet with your Case Agents Officers</li> <li>If you don't have one, find one</li> </ul>	

## PLEA OFFER/PLEA MATH

- Make an offer and know why you made it?
- What is he/she looking at after trial?
- How does my offer reflect that?
- Can you explain it?
- Be prepared to explain it
- Get it out as soon as possible





## Demand a settlement conference Go to court Be that annoying prosecutor Document-Email But don't be a....



